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MEDICAL DEVICE SALES

Top medical device reps providing strategic sales leadership.



Common Medical Device Sales Problems

PROBLEMS

- No national coverage
- No sales strategy
- No quota management
- No sales incentives
- No surgeon network
- No KOL network
- No expansion strategy
- No device knowledge
- No time to train 1099s
- No O.R. sales experience
- No medical device sales experience

OUR SOLUTION

National sales strategy from our experienced RVPs, plus a network of 1099 distributors with a diverse background of medical device specialties, and trade show support.

Our Services Inclusions

- ✓ Strategic sales leadership
- ✓ Nationwide 1099 sales team
- ✓ CPT/DRG & ICD-10 code data
- ✓ Monthly sales reports
- ✓ Trade show support
- ✓ KOL network

Why Choose Us

VitaTek's unique Everything In-House model offers medical device innovators a better way to bring their product to market, faster.

- ✓ Expert In-House teams for every phase of development
- ✓ Clearly defined development roadmap and budget
- ✓ Weekly meetings to keep projects on track

► Learn more or book a call

