



Medical Device Development Manufacturing.

Everything. In-House.

www.vitatek.io



VitaTek

Economic and Strategic Value of The Only Vertically
Integrated Medical Device Development Company.



TABLE OF CONTENTS

| | |
|--|-----------|
| Executive Summary | 1 |
| Future Of Medical Devices Development & Manufacturing | 2 |
| Company Overview | 3 |
| Company Overview Cont. | 4 |
| Medical Device Development Timeline | 5 |
| Medical Device Development Timeline Cont. | 6 |
| The Value Of VitaTek | 7 |
| Phase Development Timeline | 8 |
| Timelines At VitaTek | 9 |
| R&D Capabilities | 10 |
| R&D Capabilities | 11 |
| Utilizing The Only Vertically Integrated Medical Device Manufacturer In USA | 12 |
| How VitaTek Platform Differs From Competitors | 13 |
| Manufacturing | 14 |
| Sterilization | 15 |
| Sales | 17 |
| Why Work With VitaTek | 18 |
| Medical device examples | 19 |
| Economic Value | 20 |
| How To Start Your VitaTek Journey | 21 |

EXECUTIVE SUMMARY

VitaTek stands at the forefront of the medical device industry as the world's only in-house, vertically integrated medical device company. With a comprehensive range of capabilities under one roof, including research and design, prototyping, U.S. FDA and international regulatory, in-house tooling, manufacturing, clean room assembly, sterilization, and sales. VitaTek offers an unparalleled level of efficiency, quality, and control throughout the product development process.

Driven by the vision of CEO Jason Scherer, an accomplished leader with 19 years of experience in medical device sales and has been apart of three successful medical device exits, VitaTek was born out of a deep understanding of the industry's challenges. Recognizing the uphill battle of developing medical devices, Jason Scherer made a personal investment to establish an R&D firm that would partner with physicians to expedite

the journey of medical devices from concept to market.

By eliminating the need for multiple outsourced services and streamlining the entire manufacturing process within a single organization, VitaTek empowers inventors and healthcare professionals to bring their groundbreaking ideas to fruition with remarkable speed. This unique integrated approach not only saves valuable time but also optimizes costs, ensuring that medical devices can be developed and delivered to patients efficiently and affordably.

At VitaTek, our mission is clear: to leverage our expertise and state-of-the-art facilities to partner with physicians, inventors, and healthcare organizations to deliver life-changing medical devices to the market as swiftly as possible. By eliminating the barriers that hinder progress, we aim to revolutionize the industry, improve patient care, and make a lasting impact on global healthcare.

FUTURE OF MEDICAL DEVICES DEVELOPMENT & MANUFACTURING

VitaTek stands as a game-changer in the medical device industry by combining a comprehensive range of competitive advantages under one roof. With in-house capabilities for research and development (R&D), regulatory expertise, tooling and molding, manufacturing, clean room assembly, sterilization solutions, distribution, merchant services, and sales, we offer an unrivaled end-to-end solution for medical device development and commercialization. By integrating these critical functions, we streamline the entire process, ensuring seamless collaboration, rapid iterations, and precise control over quality and scalability.

Our in-house regulatory expertise expedites the path to market, while our manufacturing capabilities and tooling and molding services enable customized and efficient production. With in-house sterilization facilities, we maintain stringent quality control and sterility standards. Furthermore, our integrated distribution, merchant services, and experienced sales team ensure efficient product delivery, streamlined inventory management, and market penetration. VitaTek's unique approach combines all these competitive advantages, empowering us to deliver innovative and high-quality medical devices, while accelerating time to market and providing exceptional value to our clients.

As the only vertically integrated medical device development company in the entire world, our unique approach sets us apart and allows us to provide an unmatched level of efficiency, control, and collaboration throughout the entire product development and commercialization journey. By eliminating the need for outsourcing and leveraging our comprehensive expertise, we offer a streamlined and cohesive solution that no other company can replicate. With our integrated capabilities, VitaTek is revolutionizing the medical device industry, ensuring faster time to market, superior quality, and unparalleled value for our clients worldwide.



“VitaTek is a product of my firsthand experience in developing a single medical device. Through this journey, I encountered inefficiencies with consultants, contract manufacturers, sterilization houses, and sales teams. The creation of VitaTek was born out of the pain, suffering, and a profound realization that there is a better way to develop medical device projects, one that emphasizes efficiency and effectiveness.”

Jason Scherer, CEO of VitaTek

COMPANY OVERVIEW

During Phase 0, which is the initial concept stage, the innovative R&D engineering team of industrial designers, mechanical engineers, and electrical engineers play a crucial role in the development process at VitaTek and bring their expertise to the table to guide development. This early phase sets the foundation for the entire project, where the engineers collaborate closely with inventors to understand their vision, then develop the goals, and technical requirements for success. The engineers are led by Co-founder Richard Thompson, President of R&D & Engineering who has 23-years of user-centered, product development experience creating winning medical products for all sorts of companies.

Phase 1 at VitaTek marks an exciting transition from the early concept stage to the more refined high-fidelity prototyping phase. During this critical phase, our skilled team of engineers brings the ideas to life by transforming them into realistic, tangible prototypes to test the details with users iterating on designs and incorporating feedback to ensure the prototypes meets the desired specifications. The team will also define the business model, regulatory path, initial

costing, and roadmap to production.

In Phase 2, our experienced engineers work diligently to develop all remaining components of the system, and test the performance of the medical device. Then they refine the components for manufacturability and conduct thorough testing and analysis to identify areas for improvement and make necessary adjustments to ensure the device meets the highest quality standards. Additionally, the engineers collaborate closely with our regulatory team to ensure compliance with industry regulations and standards.

“ Our engineering team brings a wealth of technical expertise and a development process to the table, creating innovative ideas to guide development toward the right goal to solve the big challenges and create the right product for the market. This collaboration enables us to focus on the most promising concepts and ensure that we embark on a development journey that is both efficient and focused on delivering impactful solutions. ”

— Richard Thompson, President of R&D & Engineering

COMPANY OVERVIEW CONT.

Phase 3 focuses on design for manufacturing for mass production and culminates with concept freeze. Our comprehensive in-house capabilities enable us to oversee every aspect of the manufacturing process, including cleaning, assembly, testing, and sterile barrier packaging. Moreover, our expertise extends to sterilization coordination, ensuring that the devices meet rigorous sterilization standards. Leveraging our state-of-the-art manufacturing facilities, we optimize the device design for efficient production, ensuring scalability, cost-effectiveness, and adherence to regulatory requirements.

Phase 4 requires a deep understanding of the regulatory landscape, which is why our experienced team works closely with clients to prepare comprehensive documentation, compile necessary data, and navigate the complex submission process. We meticulously review

every detail to ensure compliance with regulatory standards, leveraging our expertise to streamline the FDA submission process and expedite the path to market.

In Phase 5, our dedicated team of professionals works to execute a strategic go-to-market plan. We leverage our extensive network and deep industry knowledge to forge valuable partnerships, establish distribution channels, and drive market acceleration. Our comprehensive sales and marketing strategies are tailored to each unique product, ensuring maximum visibility and market reach. With a customer-centric approach, we engage healthcare professionals, key opinion leaders, and target audiences to generate awareness, build trust, and drive adoption of the innovative medical device.



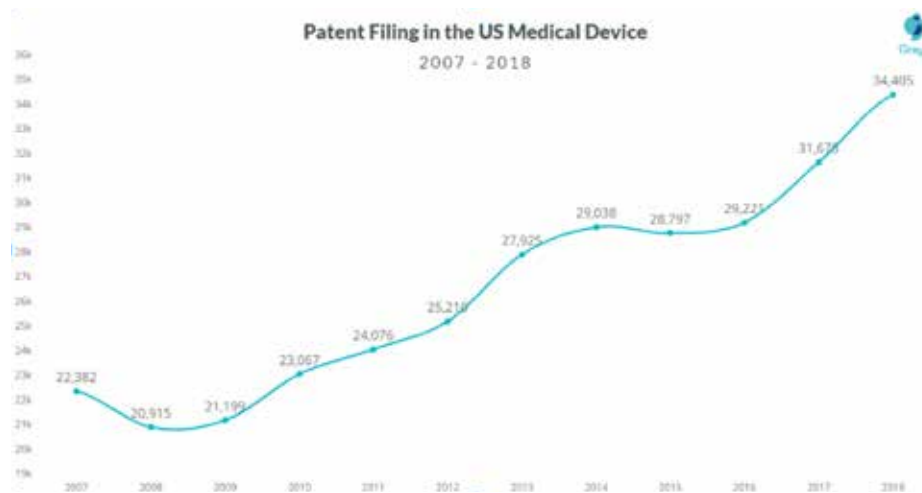
“ Our Phase 0 to Phase 5 structure represents our comprehensive approach to medical device development, encompassing every crucial stage of the process. Our goal is to guide inventors and entrepreneurs through this transformative journey, providing the necessary expertise, resources, and support to turn their ideas into successful medical devices.” — Jason Scherer, CEO of VitaTek



MEDICAL DEVICE DEVELOPMENT TIMELINE

SECTION 1:

The US is the largest market in the medical device industry of the world. At \$156 billion in 2019, and is expected to reach \$208 billion by 2023. In 2018 alone, 24,405 patents were filed in the US.



(Insights by GreyB, Year Wise Patent Filing in the US Medical Device Industry between 2007 – 2018)

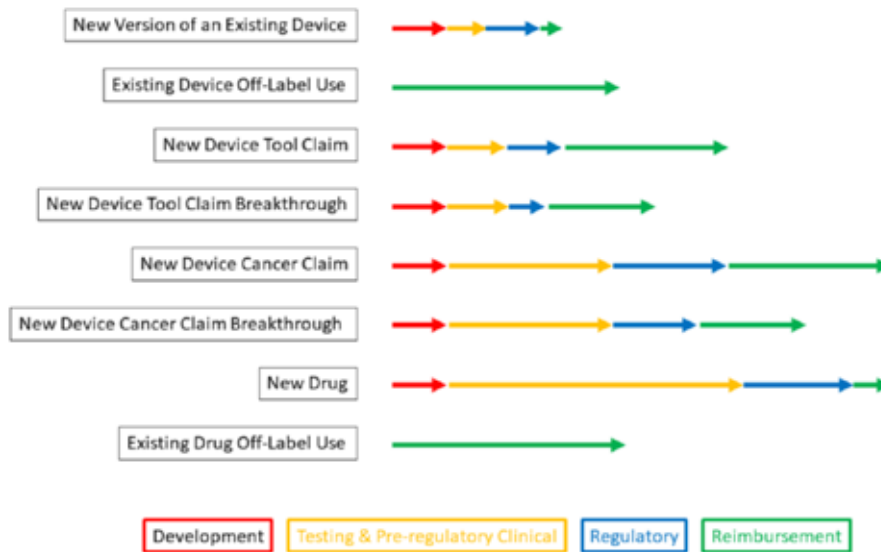


MEDICAL DEVICE DEVELOPMENT TIMELINE CONT.

SECTION 2:

The timeline for bringing a new medical device to market typically ranges from three to seven years or more. This duration does not encompass the time required to secure insurance coverage, which can further extend the timeline.

Why It Takes So Long to Develop a Medical Technology (Part 1) - Focused Ultrasound Foundation (fusfoundation.org)



THE VALUE OF VITATEK

CLINICAL

VitaTek delivers clinical value by closely collaborating with doctors, leveraging their expertise and knowledge in the healthcare environment. Our R&D and manufacturing teams go beyond the traditional boundaries to gain real-life experience and testing in the operating room, ensuring an intimate understanding of the clinical environment. Our sales professionals bring extensive market knowledge, ensuring our innovative solutions meet the precise needs of clinicians and drive successful adoption. Together, we create impactful medical devices that enhance patient outcomes and revolutionize healthcare.

STRATEGIC

VitaTek offers strategic value by actively involving our partners in the development process, recognizing that their expertise and input are crucial to the success of medical devices. Unlike many companies that simply exchange money for a device, we go beyond by providing guidance and consulting throughout the entire journey. By intimately engaging with the device and leveraging our extensive knowledge and experience, we ensure its ultimate success in the market.

ECONOMIC

VitaTek delivers significant economic value through its vertically integrated service structure, eliminating the need for clients to pay a middleman and streamlining the entire process. As a one-stop shop for medical device development and manufacturing, we offer comprehensive services under one roof, optimizing efficiency and reducing costs. Additionally, we provide payment processing solutions on the backend, making transactions seamless and convenient for our clients. Moreover, we understand the financial challenges faced by medical device companies, which is why we offer flexible payment options and lines of credit when selling their products.



PHASE DEVELOPMENT TIMELINE



PHASE 0 — EXPLORATION

- Problem Definition
- Market Assessment
- Technology Research
- Concept Development
- IP Strategy, FTO
- User Research
- Sketch Prototypes
- Database Development

PHASE 3 — DESIGN FOR MANUFACTURING

- Design for Manufacturing
- Regulatory Development
- Functional Prototypes
- Pre DV Testing
- Supply Chain
- BOM Development
- Design Freeze
- Die Mold Analysis
- Die Mold Manufacture
- Mold Flow Analysis

PHASE 1 — PROTOTYPING

- Concept Refinement
- Low-Fidelity Prototypes
- Bench Testing
- Database Refinement
- User assessment
- Regulatory Pathway
- Manufacturing Ballparks
- Business Strategy
- Roadmap for Development

PHASE 4 — MFG & STERILIZATION

- DV Units
- MFG Documentation
- Supply Chain Approval
- Tooling & Low Volume Runs
- Verification & Validation Testing
- 510K Regulatory Documentation
- 510K Regulatory Submission
- Sterilization Engineering & Validation runs

PHASE 2 — REFINEMENT & TESTING

- Concept Down-Selection
- High-Fidelity Prototypes
- User Testing
- Functional Testing
- Specification Development
- Vendor Sourcing
- Concept Freeze

PHASE 5 — DISTRIBUTION

- Production Orders
- Sterilization Regular Runs
- Marketing
- Inventory
- Plug & Play Sales Team
- Sales Training

TIMELINES AT VITATEK

| SERVICE | TIMELINE | CAPABILITIES |
|--------------------------------------|-------------------------|---|
| R&D — Phase 0–1 | 1–3 Months Per Stage | Concepts, Prototype, & Decision Tools Every Week |
| R&D — Phase 2–3 | 1–3 Months Per Stage | Functional Prototypes, Testing, & DMF Deliverables Every Phase |
| Design For Manufacturing | 2–3 Months | Part Refinement, FEA, & Optimization For Tooling & Production |
| Tooling For Mold & Dies Revisions | 2–8 Weeks 48 Hours | In-house |
| Manufacturing Set-up | 1–4 Months | In-house |
| Regulatory | As Fast As Possible | In-house |
| Sales | 4 Weeks | Distribution Set-up |

R&D CAPABILITIES

MECHANICAL ENGINEERING

The entire R&D engineering team works collaboratively on all projects, but our mechanical engineers possess special abilities in creating mechanical components and systems, analyzing the strength using FEA (finite element analysis), and working through the phases to make sure the product meets safety, reliability, and manufacturing requirements.

ELECTRICAL ENGINEERING

Our electrical engineers can quickly and efficiently create functional prototypes using Arduino units to allow early testing and evaluation, as well as select components, define requirements, and develop the electrical requirements.

INDUSTRIAL DESIGN

Our industrial designers solve key engineering problems related to discovering and meeting user needs and creating comfortable ergonomics, intuitive mechanisms, and easy-to-understand user interfaces. They help ensure the products are competitive, attractive, and compelling in the marketplace.

MARKET ASSESSMENT

VitaTek provides a market assessment in the first 5 months by analyzing various factors such as market size, growth potential, and competitive landscape, to gain a deeper understanding of the market dynamics.

CAD DESIGN

CAD software allows our engineers to create 3D models of our devices, create animations, prototypes, and easily make revisions when needed.

CAD ANALYSIS

Through CAD analysis, our engineers evaluate the performance, strength, durability, and more to optimize the performance and reduce costs and time of device development.

RAPID PROTOTYPING

Our in-house J750 Stratasys 3D printer enables the engineering team to quickly and efficiently create prototypes of devices through CAD with a variety of color, texture, or material.

HIGH FIDELITY PROTOTYPES

During Phase 2, our engineers produce high-fidelity prototypes that are detailed and realistic representations of the device that closely resemble the final version in terms of functionality, appearance, and interaction.

USER RESEARCH

In early phases, our team gathers qualitative and quantitative data through various methods such as interviews, surveys, observations, usability testing, and analysis of user feedback to effectively meet user needs.

UI DEVELOPMENT

Our engineering team can design and develop the workflow of the display and create clickable demos to test usability and define the user interface of the device.

IP STRATEGY

In the first five months of development, VitaTek outlines an IP strategy for clients, including how to safeguard and maximize the value of IP assets, involving decisions on patent filings, trademark registrations, licensing agreements, and defensive measures against infringement.

WET LAB TESTING

Our team of engineers personally conduct wet lab testing to investigate the properties, interactions, reactions, or effects of substances under controlled conditions to gather data and obtain insights for scientific research or practical applications.

REGULATORY PATHWAY

Our in-house regulatory advisor outlines the necessary regulatory requirements, guidelines, and submissions that must be followed to ensure compliance with applicable regulations and laws in a specific region or country.

COST OF GOODS

Our team also conducts a “Cost of Goods” estimation to encompass the costs associated with the raw materials, components, labor, and overhead expenses required to manufacture a particular device.



THE POWER OF UTILIZING THE ONLY VERTICALLY INTEGRATED MEDICAL DEVICE MANUFACTURER IN USA

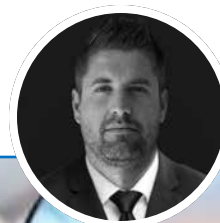
“ As the CEO of VitaTek, I am proud to lead a company that offers a comprehensive and seamless approach to medical device development and manufacturing. Being vertically integrated means that we have complete control over every step of the process, from research and development to manufacturing, regulatory compliance, and distribution. This level of integration provides numerous advantages to our clients. It allows for efficient collaboration and communication across all teams, ensuring a streamlined and cohesive workflow. Our in-house capabilities enable us to accelerate timelines, reduce costs, and maintain exceptional quality control.

From the initial stages of research and development, where our talented engineers and designers work closely with inventors to refine their ideas, to the manufacturing phase, where our skilled technicians bring those concepts to life with precision and expertise, every step is meticulously coordinated. Our regulatory team ensures compliance with the strictest standards and guides the

devices through the complex approval process. Additionally, our in-house distribution and sales teams facilitate the seamless delivery of the final products to healthcare providers and patients.”

JASON SCHERER - CEO

- Founder of VitaTek as a Medical Device Incubator
- Built 40+ person Plug & Play Sales team resulting in over multi-millions in sales over the last 4 years
- Was part of 3 Successful Medical Device Exits: NeuWave to Johnson and Johnson (JNJ) \$350 million; and Auris to JNJ \$5.75 billion; Gyrus ACMI to Olympus for \$2.3 billion
- Nearly 19 years of experience in medical device sales across 15 States
- 4x President's Club Award Winner within a variety of medical device products and sales categories for 2 of the largest medical development companies in the world
- Hired, trained, and mentored teams of top reps across the country



HOW VITATEK PLATFORM DIFFERS FROM COMPETITORS

| SERVICE | VITATEK | MINNETRONIX | XIMEDICA | KABLOOE | P SOUP |
|------------------|---------|-------------|----------|---------|--------|
| R&D | ✓ | ✓ | ✓ | ✓ | ✓ |
| Regulatory | ✓ | | | | |
| Die Mold | ✓ | | | | |
| Manufacturing | ✓ | Some | Some | | |
| Sterilization | ✓ | | | | |
| Distribution | ✓ | 1 Product | | | |
| Merchant Service | ✓ | | | | |
| Loans | ✓ | | | | |
| Sales | ✓ | | | | |



MANUFACTURING

PRECISION MACHINING

VitaTek understands controlling costs and the value of time. We have invested in machining and robotics to help with time, cost and quality. Accuracy in precision medical machining is a must have when it comes to getting your critical medical device component from design through development to market.

DIE MOLD & TOOLING

VitaTek has invested in precision molding to eliminate one of our most observed issues in supply chain with maintaining consistent quality and cost control.



“By bringing this capability in house we have increased our competitive position and impacted your bottom line – quality result – cost equation.”
– Pat Haley, COO

MANUFACTURE

VitaTek provides complete assembly of medical products such as guide wires, pacing leads, catheters, infusion sets, surgical devices, fiber optics, R.F. bag manufacturing, tubing sets and many more complex devices. Services include cleaning, packaging, and sterilization coordination.

CAPABILITIES

- Fiber Optics
- Interventional Devices
- ICU and OR Capital Equipment
- Spectroscopic Diagnostics
- Broadband Illumination
- LED Based Laser Systems
- LED Illumination
- Nitinol Forming
- Silicone Molding
- Insert Molding

R&D SERVICES

- Product Concept
- Product Development
- 3-D Cad Modeling
- Documentation
- Documentation Transfer
- Project Management
- Low & High Volume Production
- Supply Chain Management
- Mold Flow Analysis
- Component Manufacturing
- Assembly
- Testing
- Packaging
- Sterilization Coordination



STERILIZATION

VitaTek is aware of the unmet need in the medical device market to provide communication, sterilization, and expedient timelines. We understand the importance of validation runs being completed in 4 weeks, compared to the industry standard of 6–12 months. We also know that routine runs (small batch) should be able to be completed in 2–3 days, compared to the industry standard of 4 weeks.

EO STERILIZATION PRICING

| VALIDATION RUNS | |
|-------------------------------------|-------------------------------------|
| REGULAR, 3 MONTHS | \$28,467.23 |
| ACCELERATED, 1 MONTH | \$50,086.76 |
| Test Sample Management | <input checked="" type="checkbox"/> |
| Protocol Development | <input checked="" type="checkbox"/> |
| Validation Report | <input checked="" type="checkbox"/> |
| STERILIZATION TRANSFER VALIDATION | \$9,826.36 |
| SINGLE LOT RELEASE (SMALL BATCH) | \$8,254.57 |
| ENGINEERING RUN (SMALL BATCH) | \$596.75 |
| PRODUCTION RUNS | |
| ROUTINE RUN (SMALL BATCH), 2-3 DAYS | \$826.00 PER LOAD |

Model: 3M™ Steri-Vac™ Sterilizer/Aerator, GS8X



DISTRIBUTION

Our distribution services at VitaTek are designed to provide seamless and efficient operations for our clients. With the utilization of ShipHero and Shopify, our sales team and inventors have real-time access to sales and shipping information, enabling them to stay updated on the progress of their products.

Additionally, we have a dedicated call center that handles any customer complaints or inquiries, ensuring prompt and effective resolution. To further enhance customer satisfaction, we prioritize quick order fulfillment by shipping products on the same day the order is placed. By streamlining the distribution process, we aim to deliver a superior experience to both our clients and end customers, ultimately driving business growth and success.

“ At VitaTek, our distribution and sales services go beyond simply selling medical devices. We believe in building strong relationships with our clients, understanding their needs, and guiding them towards successful outcomes. Our sales team, with their extensive experience in the market, brings a wealth of knowledge and expertise to the table.” – Matt Newman, President of Sales



SALES



At VitaTek, our sales services are designed to provide comprehensive coverage across the USA, ensuring a strong market presence for our clients. Our dedicated sales team consists of both W-2 employees and 1099 contractors, combining the benefits of a diverse and flexible workforce. Currently, 40% of our sales team comprises W-2 employees, while 60% are independent contractors. However, we are actively working towards transitioning to a fully W-2 sales team to enhance consistency, alignment, and long-term commitment. By leveraging the expertise and capabilities of our sales professionals, we strive to maximize market reach, drive sales growth, and establish lasting partnerships with our clients.

WHY WORK WITH VITATEK

“From research and development to rapid prototyping, user testing, regulatory compliance, die mold production, manufacturing, final assembly, sterilization, distribution, website development, merchant services, and sales, we have it all covered. What sets us apart is that we handle each and every one of these crucial steps in-house, without relying on external partners. This level of comprehensive integration is unmatched in the industry. Simply put, there is no other company in the world that can provide all of these services under one roof. It’s a level of expertise and capability that is truly unparalleled.”



Jason Scherer
CEO of VitaTek

“At Vita Tek, we take pride in our holistic approach, offering in-house capabilities for R&D, contract manufacturing, distribution, and sales, all proudly made in the USA. This integrated model ensures seamless collaboration and quality control, allowing us to deliver innovative medical solutions efficiently and effectively.”



Richard Thompson
President of R&D & Engineering

“VitaTek offers a unique one-stop-shop model, which is rare in the industry. This means our customers’ processes are streamlined; having all their needs catered to under one roof, leading to faster product development, market entry and revenue creation.”



Matt Newman
President of Sales

“At VitaTek, we understand the importance of scalability and flexibility for our clients. As a contract manufacturer, we have the unique ability to cater to your specific needs, starting with low volumes and seamlessly ramping up production as your business grows and providing a reliable and scalable solution for your medical device development journey.”



Pat Haley
Chief Operating Officer

MEDICAL DEVICE EXAMPLES

BREKKA MEDICAL'S CAPTURE DELIVERY DEVICE

Brekka is a sterile, configurable device, designed to assist in surgeries involving the placement of a variety of implants at a variety of implant insertion locations. It is the first of its kind to integrate handles to assist in contact-free insertion. Its patented trapezoid design also provides surgeons multiples-in-one options to reduce device costs for surgeons and patients.



STINGRAY MEDICAL'S IMPLANT DELIVERY DEVICE

Stingray™ is intended to facilitate the delivery of silicone gel implants by providing a shell-tissue interface with less friction during insertion of the implant. StingRay's unique design requires no cutting of the device, only folding, and is also intended to facilitate the implementation of contact-free implant insertion of various sizes.



LIPOSHOT MEDICAL'S FAT GRAFTING DEVICE

LipoShot's autologous fat grafting device is designed to harvest, decant, expel, unclog, wash, morcelize, and inject fat from an all-in-one handheld system. In comparison with competitor devices, LipoShot decreases setup times with minimal components and decreases cost with a lower price point. LipoShot is projected to enter the market in 2024.



ORCHID MEDICAL'S FAT GRAFTING SYRINGE

Orchid's gentle & fully enclosed fat grafting syringe system is designed to streamline the fat harvesting, processing, and reinjection process of plastic and orthopedic surgeons. Orchid provides time-efficient solutions of small volume procedures of the face, breast, buttocks, and for use in body contouring. Orchid is project to enter the market, late 2024.



ECONOMIC VALUE

Below is a table illustrating the discounted costs offered by VitaTek in comparison to the normal full price:

| DEVICE DEVELOPMENT | | | | |
|---------------------------|---------------|---------------------------|------------------------|----------------|
| PHASES | MONTHS | DISCOUNTED VT COST | FULL PRICE COST | MONTHLY |
| 0 – Brainstorm | 2 | \$11,000 | \$95,000.00 | \$5,500.00 |
| 1 – Prototype | 2 | \$16,500 | \$140,000.00 | \$8,250.00 |
| 2 – Concept Refinement | 1.5 | \$50,000 | \$175,000.00 | \$33,333.33 |
| 3 – DFM & Mfg. | 1.5 | \$25,000 | \$350,000.00 | \$16,666.67 |
| 3 – Tooling | 1.5 | \$30,000 | \$250,000.00 | \$20,000.00 |
| 4 – Testing | 2 | \$10,000 | \$95,000.00 | \$5,000.00 |
| 5 – Sales | 1 | - | \$150,000.00 | \$0.00 |
| Total | 11.5 | \$142,500 | \$1,255,000.00 | - |

ECONOMIC SAVINGS

Total timeline and cost savings when choosing VitaTek:

| | |
|-----------------|------------|
| TIMELINE | 80% |
| COST | 70% |



HOW TO START YOUR VITATEK JOURNEY

01 DISCOVERY CALL

In the first step of working with VitaTek, CEO Jason Scherer leads a discovery call to provide an overview of our history and services, emphasizing our commitment to expedited market entry, while also assessing compatibility and future project goals.

02 TECHNICAL CALL

The next step in our partnership process is scheduling a technical call, which builds upon the discussions held during the discovery call to advance our collaboration. Our President of R&D & Engineering, Richard Thompson, will thoroughly review the technical aspects of your device invention, ensuring a comprehensive understanding of its requirements.

03 PROPOSAL CALL

During the proposal call, Richard will present a comprehensive development proposal outlining your project's objectives and our development roadmap, spanning from Phase 0 to Phase 5, each phase encompassing specific services.

VitaTek Medical

PARTNERS & OWNERS

JASON SCHERER

Chief Executive Officer
jason.scherer@vitatek.io

PAT HALEY

Chief Operating Officer
patrick.haley@vitatek.io

RICH THOMPSON

President of R&D & Engineering
richard.thompson@vitatek.io

MARK NEWSOME

Chief Financial Officer
mark.newsome@vitatek.io

ADAM JOHNSON

President of Quality & Regulatory
adam.johnson@vitatek.io

FRANKIE MEAD

VP of Business Development
frankie.mead@vitatek.io

MATT NEWMAN

President of Sales
matt.newman@vitatek.io

ASIFA MIRZA

Regional Vice President
asifa.mirza@vitatek.io

MARIA GÓMEZ

Regional Manager
maria.gomez@vitatek.io

NATE BLISS

Director of Marketing
nate.bliss@vitatek.io

PHONE & WEBSITE

(612) 500-7433
www.vitatek.io



HEADQUARTERS

390 Commerce Drive,
Woodbury, MN 55125

MANUFACTURING

1837 Buerkle Road
St. Paul, MN 55110

TOOLING & DIE MOLD

3530 88th Ave. NE,
Blaine, MN 55014